

## **2025 SPECIALTY RETAILERS - STANDARD TERMS**

**For: Locally Owned Independent Retail Stores with Brick and Mortar Locations in US and Canada**

### **Standard 2025 Terms:**

Orders \$300 - \$999 qualify for:

- Freight Rate: 10% of Order
  - Terms: Net 30 Days
- All credit terms subject to EEP credit approval*

Orders \$1000+ qualify for:

- Terms: Net 30 Days
  - Freight Rate: 3.5% of Order
- All credit terms subject to EEP credit approval*

Orders \$2500+ qualify for:

- Terms: Net 60 Days
  - Freight Rate: 2.5% of Order
- All credit terms subject to EEP credit approval*

Orders \$4000+ qualify for:

- Terms: Net 90 Days
  - Freight Rate: 1.5% of Order
- All credit terms subject to EEP credit approval*

Orders \$8000+ qualify for:

- Terms: Net 90 Days
  - Freight: Epoch Pays the Freight
- All credit terms subject to EEP credit approval*

**Per Ship to Location, after all discounts**

**Excludes: Hawaii, Alaska and Puerto Rico**

- Standard Freight terms apply for all orders shipped to any freight forwarder/consolidator in the 48 contiguous US states.
- Direct to Store Shipments – The Retailer's shipping account number must be provided in order to ship direct to store.

## **2025 SPECIALTY RETAILERS - NEW ACCOUNTS**

***\*New accounts are any account that hasn't worked with EEP previously or hasn't placed an order in the last 2 years\****

Minimum Opening Order \$300+ qualify for:

- Terms: Net 30 Days\*
  - Freight Rate: 3.5% of Order
- \*All credit terms subject to EEP credit approval***

Minimum Opening Order \$2500+ qualify for:

- Freight Rate: 1.5% of Order
  - Terms: Net 90 Days\*
  - Discount: 5% - Initial qualifying order
- \*All credit terms subject to EEP credit approval***

**Per Ship to Location, after all discounts**

**Excludes: Hawaii, Alaska and Puerto Rico**

- Standard Freight terms apply for all orders shipped to any freight forwarder/consolidator in the 48 contiguous US states.
- Direct to Store Shipments – The Retailer's shipping account number must be provided in order to ship direct to store.